

# Negative Feedback, Positive Results: Embracing Negative Guest Feedback

Ben Story, Avius

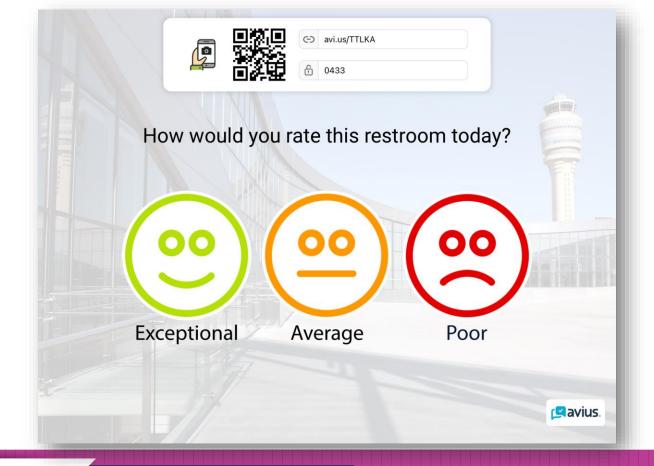
## **Turning Complainers into Ambassadors...**

- Listen to all methods of feedback
- Don't be scared to receive complaints
- Be quick and efficient



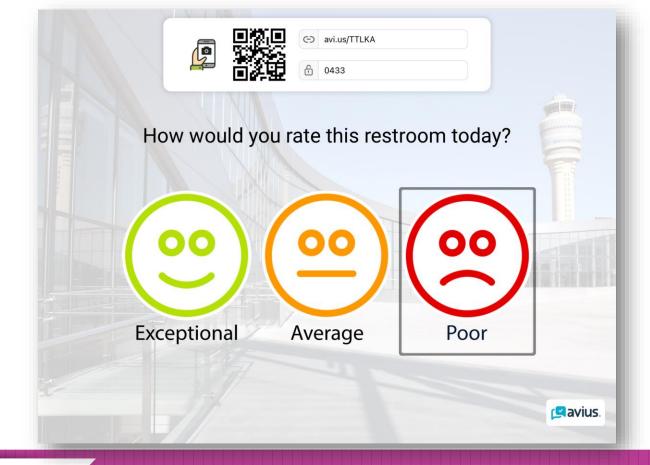






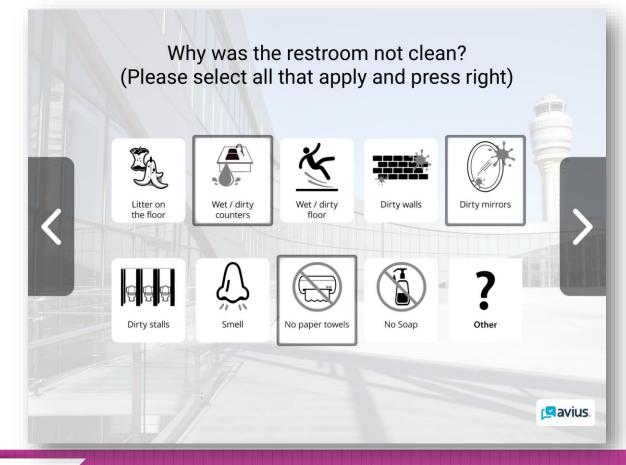




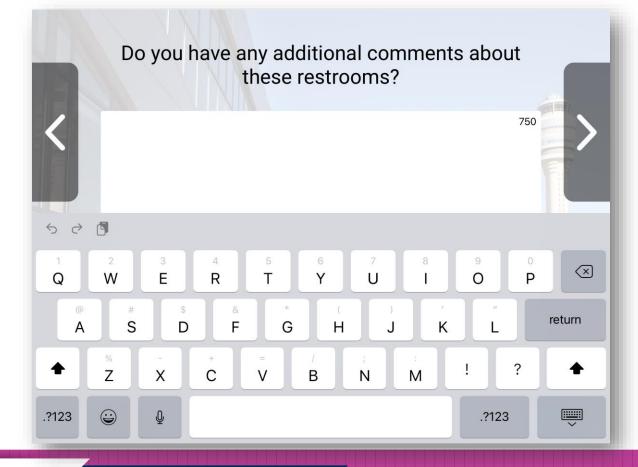




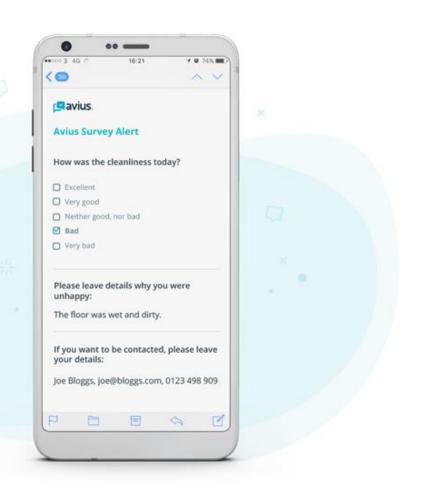


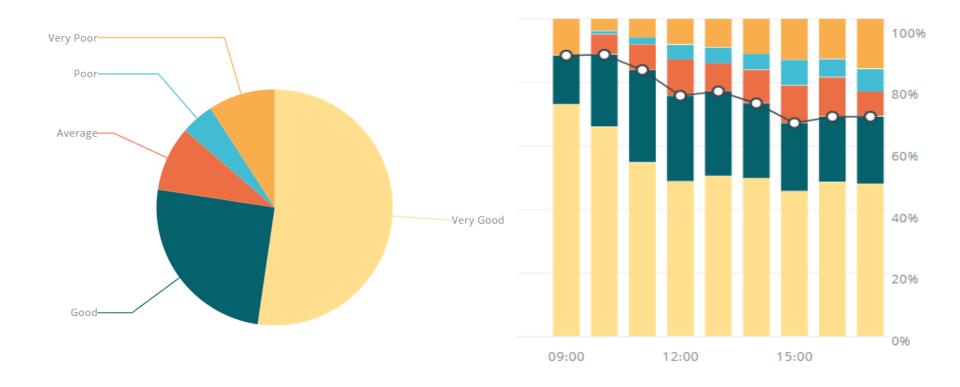






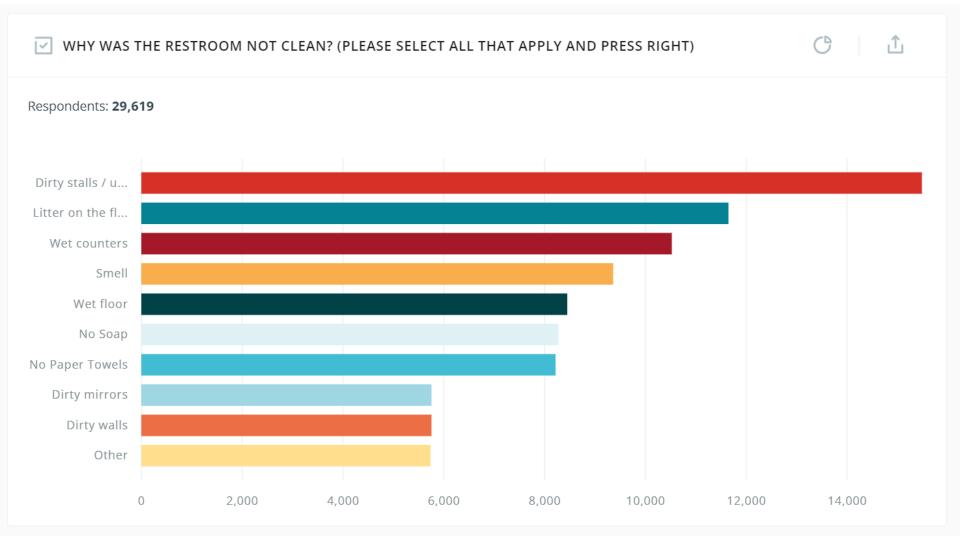












#### Where to collect feedback?

- Rides
- F&B outlets
- Restrooms
- Retail
- Online / Pre and Post visit
- Social Media
- Guest Services



"We've relied on Avius since we opened the Resort. The real-time data and alerts we receive have allowed us to deliver year on year improvements across all our Key Performance Indicators."

Tyler Pellerin, Product Excellence, LEGOLAND

### **Questions?**

#### I'd love to hear from you!

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