

CONFERENCE: Nov. 15-18, 2021
TRADE SHOW: Nov. 16-19, 2021

IAAPA.org/IAAPAE expo



@IAAPAHQ | #IAAPAE expo

Lessons from the War Room



Gaylee Gillim, Esq. Kentucky Kingdom

Paul F. Cavanaugh, Esq., Daly Cavanaugh LLP

R. Kent Sanders, MBA, H&W Risk Management

Geoffrey P. Norton, Norton & Melnik, APC

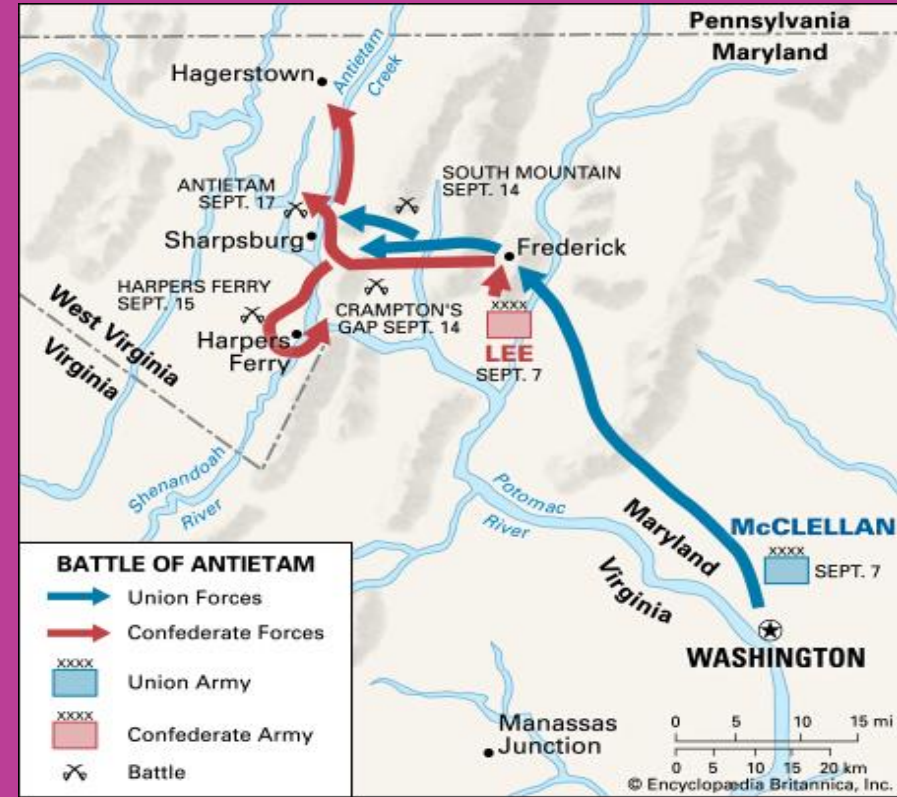
So You Want to Go to War?

- Are you prepared?



Incidents

- Map out your strategy from the beginning
- Incident Reports
- Witnesses
- Supporting Evidence



Do You Want to End the War?



PRACTICALITIES

- Med Pay
- Self Insured Retention
- Dealing with Counsel



Are You Sure You're Ready For War?



What is war like?

- Litigation
- Discovery
- Mediation
- Trial

